



16 December 2020

MEDIA RELEASE

Redpoint secures JANA SRI mandate

Redpoint Investment Management, a GSFM fund manager partner, has been awarded a \$50 million Socially Responsible Investing (SRI) mandate within investment adviser JANA's SRI Australian Share Trust.

According to Redpoint chief executive and senior portfolio manager, Max Cappetta, the mandate validates the quantitative-led manager's strong focus on sustainability and ESG, which includes the development of a proprietary framework.

"The incorporation of sustainability issues in equity portfolios has always been a key capability with Redpoint and is increasingly in demand by our clients. We are proud to support JANA's development of responsible investment solutions for their clients.

"Redpoint's approach has always been to assist clients to express their principled positions via their investments. Excluding companies from investment on sustainability grounds introduces risk which must be managed while also allowing for value add through stock selection when the excluded capital is reinvested across other companies.

"We are aligned with our client's demand to invest for good and see it as our mission to assist this transition by providing well-structured investment solutions," he said.

The JANA SRI Australian Share Trust invests in an SRI manner and aims to exclude investments in companies with meaningful exposure to activities including manufacture of controversial weapons, production of alcohol and tobacco, gambling operation or manufacture and extraction of carbon intensive fossil fuels.

GSFM chief executive Damien McIntyre said the ongoing economic, social and health impacts of COVID-19 globally have reinforced the desire of many investors to consider investments with particular regard to SRI.

"Across our suite of fund managers, there is a notable increase in investors demanding sustainability be embedded throughout their investments.

"Redpoint has a deep, underlying commitment to sustainability across all of its strategies, and this mandate will assist with achieving its financial and societal expectations," he said.

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Redpoint was established in 2011 and is based in Sydney. Redpoint specialises in listed asset classes including Australian equities, international equities, global infrastructure and global property. We use our extensive quantitative skills, acute understanding of risk management, and trade-implementation capabilities to design and create investment solutions to meet our clients' needs and objectives. Redpoint is majority staff owned, with GSFM Pty Ltd (a CI Financial company), holding a minority share. As such, we combine the strength of GSFM's dedicated distribution capability and Cl's global backing with our skills to be a highly focused and specialist equities manager. As a largely employee-owned boutique, our interests are closely aligned with those of our clients, and we have the strength and expertise to deliver better investment outcomes. Redpoint manages approximately \$8b for institutional and retail clients. www.redpointim.com

GSFM was established in July 2007 as a subsidiary of the Grant Samuel Group. GSFM specialises in marketing funds managed by high calibre local and international managers to Australian and New Zealand institutional and Australian retail investors. Since 2007, GSFM has formed alliances with following investment managers to distribute investment products to Australian and New Zealand clients:

- New York based Epoch Investment Partners, Inc.
- Tribeca Investment Partners, a successful Australian boutique manager
- Payden & Rygel, a Los Angeles based independent investment management firm
- Munro Partners, an independent global equity manager
- London-based Man Group plc
- Toronto and Boston based Cambridge Global Asset Management
- Redpoint Investment Management is a boutique equities manager based in Sydney

GSFM represents approximately \$16.7 billion funds under management (as at 30 September 2020). For more information about GSFM please visit the website: www.qsfm.com.au