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MEDIA RELEASE

GSFM appoints key account manager

GSFM has appointed Joshua Nissenbaum to the position of key account manager. Mr Nissenbaum will be based in Sydney and report to Stephen Fletcher, GSFM's head of retail distribution.

He joins GSFM from Vanguard where he was a senior business development manager. Prior to this, he was a business development manager at Challenger Limited.

Prior to working in Australia, Joshua worked in the United States with John Hancock Financial Services and as a financial advisor at the Commonwealth Financial Group. He has a BA in Economics from Brandeis University in Massachusetts and is a Level 1 Chartered Financial Analyst.

GSFM CEO, Damien McIntyre, said Mr Nissenbaum's sales experience and financial knowledge gained both here in Australia and the United States will add value to the GSFM team as it further bolsters its distribution footprint in the NSW market.

"During a career of more than 13 years in Australia and the United States, Joshua has specialised in communicating financial advice to both clients and advisers, along with distributing financial products.

"He has worked with a range of products and is knowledgeable about portfolio construction across all asset classes, management styles and investment structures, including managed funds, ETFs and managed accounts.

"Joshua is a solid builder of relationships and has created a strong network in the industry. He brings a proven sales ability and an advanced knowledge of financial products through his CFA studies, to the role," Mr McIntyre said.

The appointment comes as GSFM's assets under advice in Australia and New Zealand hit the \$16.4 billion mark.

"Joshua joins GSFM at an important juncture in business growth, with a number of new product launches and new fund manager partnerships planned in coming months," Mr McIntyre said.

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GSFM was established in July 2007 as a subsidiary of the Grant Samuel Group. In November 2016 CI Financial Corp (CI) purchased an 80 per cent stake in the business. CI is a diversified wealth management firm with fee-earning assets of CAD\$144.8 billion (as of 30 June 2021). GSFM specialises in marketing funds managed by high calibre local and international managers to Australian and New Zealand institutional and Australian retail investors.

Since 2007, GSFM has formed alliances with following investment managers to distribute investment products to Australian and New Zealand clients:

- *New York based Epoch Investment Partners, Inc.*
- *Tribeca Investment Partners, a successful Australian boutique manager*
- *Payden & Rygel, a Los Angeles based independent investment management firm*
- *Munro Partners, an independent global equity manager*
- *London-based Man Group plc*
- *Redpoint Investment Management, a boutique equities manager based in Sydney*

GSFM represents approximately \$16.4 billion funds under management (as at 31 July 2021). For more information about GSFM please visit the website: www.gsfm.com.au