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MEDIA RELEASE

GSFM appoints key account manager for NSW

Fund manager GSFM has appointed Andrew Koolman to the role of key account manager for NSW. He will be based in Sydney and will report to head of retail distribution Stephen Fletcher.

As a key account manager for NSW, Koolman will oversee client relationships in the region. He will be responsible for nurturing relationships with existing GSFM clients, as well as looking for new opportunities for growth.

Koolman's career spans over 15 years in the Australian financial sector. He joins GSFM from Arnott Capital, where he held the position of investment specialist. Prior to that he was an institutional account manager at Ellerston Capital. He also worked in private client roles at Bell Potter Securities, and Patersons Securities. He started his career at Morgan Stanley where he was an institutional equities trader.

GSFM CEO, Damien McIntyre, says this appointment is in response to continued strong demand in the Australian and New Zealand markets for GSFM's strategies.

"Andrew's 15 years' experience in the financial industry, in both the client-facing and operations positions, make him a good fit for the key account manager role," he says.

Stephen Fletcher, head of retail distribution at GSFM, says Koolman has an eclectic background in financial services and will be a great addition to the GSFM team.

"Andrew's experience spans funds management distribution, private wealth and equities trading.

"His technical and client experience will be a great addition to our team, as we look forward to growing the footprint of our existing strategies, and also to launching new strategies in the market," says Fletcher.

Koolman holds a Bachelor of Business from Charles Sturt University.

Koolman's appointment follows the recent promotion of Steven Taylor to national distribution manager, based in Brisbane, and the appointment of Simone Newman as a key account manager for Victoria and Tasmania, based in Melbourne.

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GSFM was established in 2007 as a subsidiary of the Grant Samuel Group. In 2016, Canadian wealth manager CI Financial Corp (CI) purchased an 80 per cent stake in the business, acquiring the stake previously held by Grant Samuel.

GSFM specialises in marketing funds managed by high calibre local and international managers to Australian and New Zealand institutional and Australian retail investors, and has formed partnerships with six specialist investment managers:

- *New York based Epoch Investment Partners, Inc.*
- *Tribeca Investment Partners, a successful Australian boutique manager headquartered in Sydney*
- *Payden & Rygel, a Los Angeles based independent investment management firm*
- *Munro Partners, an independent global equity manager based in Melbourne*
- *London-based Man Group plc*
- *Redpoint Investment Management, a boutique equities manager based in Sydney*

GSFM represents approximately \$12.3 billion funds under management (as at 31 July 2022). For more information about GSFM please visit the website: www.gsfm.com.au