# Munro Global Growth Small & Mid Cap Fund



# MUNRO

Product Disclosure Statement (PDS)
Class A units | ARSN 670 777 885
21 December 2023

#### **Contents**

- 1 About GSFM Responsible Entity Services Limited
- 2 How the Fund works
- 3 Benefits of investing in the Fund
- 4 Risks of managed investment schemes
- 5 How we invest your money
- 6 Fees and costs
- 7 How managed investment schemes are taxed
- 8 How to apply
- 9 Other information

#### **Contact Details**

#### **Responsible Entity**

GSFM Responsible Entity Services Limited Level 19, Governor Macquarie Tower 1 Farrer Place Sydney NSW 2000 www.gsfm.com.au

# **Investment Manager**

Munro Partners Level 12 80 Collins Street (South Tower) Melbourne VIC 3000 www.munropartners.com.au

#### **Mailing Address**

Apex Fund Services – Unit Registry GPO Box 4968 Sydney NSW 2001

# Client Service

registry@apexgroup.com Phone 1300 133 451

# **About this PDS**

This PDS dated 21 December 2023 is issued by GSFM Responsible Entity Services Limited ABN 48 129 256 104, AFSL 321517, the responsible entity for the Munro Global Growth Small & Mid Cap Fund (ARSN 670 777 885) ABN 54 770 427 723 APIR Code GSF0874AU.

# **Updated information**

The information in this PDS is up-to-date at the time of preparation. However, some information may change from time to time. If a change is considered materially adverse we will issue a replacement PDS. Information in this PDS that is not materially adverse to investors can be updated by us. The updated information will be available on our website,

www.gsfm.com.au. Please check our website, contact your financial adviser or call us on 1300 133 451 for any updates prior to investing. A paper copy of any updates will be provided free of charge on request.

The offer in this PDS is available only to persons receiving this PDS (electronically or otherwise) in Australia and New Zealand and does not constitute an offer or recommendation in any jurisdiction, or to any person to whom it would be unlawful to make such an offer. New Zealand investors should read the important information for New Zealand investors in Section 9 **Other information** of the Additional Information to the Product Disclosure Statement. All references to dollar amounts are in Australian currency.

! This PDS is prepared in accordance with the shorter PDS regime and summarises significant information relating to the Class A units, being an unlisted class of units in the registered managed investment scheme Munro Global Growth Small & Mid Cap Fund (ARSN 670 777 885) (Fund). Information in this document relates to the Class A units only and references in this PDS to 'units' or the 'Fund' refer to the Class A units, being an unlisted class of units in the Munro Global Growth Small & Mid Cap Fund (ARSN 670 777 885). All rights and entitlements of a unit relates to the rights, entitlements, obligations, liabilities and other amounts referable to the Fund. No other fund, trust or class of units is offered in this PDS. This PDS contains a number of references to important information which is contained in the Additional Information to the Product Disclosure Statement (which forms part of the PDS) available at www.gsfm.com.au.

! This is important information you should read together with this PDS and consider before making a decision to invest in the Fund. You can access the Additional Information to the Product Disclosure Statement on our website or request a copy free of charge by calling us on 1300 133 451. The information provided in the PDS is general information only and does not take account of your personal financial situation or needs. You should consider the appropriateness of the information in this PDS and the Additional Information to the Product Disclosure Statement having regard to your personal objectives, financial situation and needs before acting on the information in this PDS and the Additional Information to the Product Disclosure Statement. You should obtain financial advice tailored to your personal circumstances.

www.munropartners.com.au 1

# 1 About GSFM Responsible Entity Services Limited

# The Responsible Entity

GSFM Responsible Entity Services Limited (GRES, Responsible Entity, we, us, our) is the responsible entity for the Munro Global Growth Small & Mid Cap Fund (Scheme).

The responsibilities and obligations of GRES as the Scheme's responsible entity are governed by the constitution of the Scheme (**Constitution**), the *Corporations Act 2001* (Cth) (*Corporations Act*) and general trust law.

As responsible entity, GRES issues units in the Fund and is legally responsible to the unit holders of the Fund for its operation.

#### The Investment Manager

GRES has appointed Munro Partners (**Munro** or **Investment Manager**) as the investment manager of the Fund. Munro has been appointed as an authorised representative (number 1244894) of Munro Asset Management Limited ABN 28 163 522 254, AFSL 480509.

Munro is an investment manager whose core focus is global growth equities. Munro invests to identify both the sustainable growth trends that are under appreciated and mispriced by the market, and the resulting winning stocks.

Munro seeks to maximise long term capital appreciation primarily through exposure to a concentrated portfolio of growth oriented equities issued by companies located anywhere in the world.

! You should read the important information about the Investment Manager before making a decision. Go to Section 1 About GSFM Responsible Entity Services Limited of the Additional Information to the Product Disclosure Statement available at www.gsfm.com.au and on Munro and its team at www.munropartners.com.au. The material relating to these matters may change between the time you read this PDS and the day when you acquire the product.

#### 2 How the Fund works

#### **About the Fund**

The Fund has been established as an unlisted class of units in the Scheme, which is a registered managed investment scheme that is an Australian unit trust governed by the Constitution, the Corporations Act and other laws. Each investor's investment amount is pooled and invested in the manner described in Section 5. GRES operates the Fund. Investors do not have day to day control over the operation of the Fund.

# Units and unit prices

Investors in the Fund are allocated Class A units which represent their beneficial interest in the assets of the Fund, but do not give an investor an interest in any particular asset of the Fund. We may, at our discretion, issue additional classes of units in the Scheme with different terms and conditions to those applicable to the Class A units.

When you make an investment in the Fund, you will be allocated units based on the entry price. When you withdraw from the Fund, we redeem your units based on the exit price. The rights, entitlements and any applicable calculations of the Class A units will be determined in accordance with the terms of the Class A units and may be different to the rights, entitlements and applicable calculations of other classes of units in the Scheme.

The net asset value unit price for Class A units is calculated each **business day** (a day that is not a Saturday, Sunday, bank holiday or public holiday in New South Wales, Australia or such other day as determined by the Responsible Entity) by the Responsible Entity by taking the total market value of all of the assets attributable to the Class A units on that day, less any attributable liabilities (excluding redemption liabilities but including management fees payable in respect of the Class A units) (**NAV**) and then dividing this by the total number of Class A units held by all investors in the Fund on that day. The entry and exit unit prices are determined by adjusting the NAV per unit by the buy and sell spreads (respectively). For more information on the buy and sell spreads see the **Additional explanation of fees and costs** in the Additional Information to the Product Disclosure Statement.

Unit prices will vary as the market value of the Fund's assets rise or fall. Unit prices are generally calculated each Sydney business day. Unit prices will be available daily at www.gsfm.com.au or by telephoning 1300 133 451.

#### **Investing directly**

The minimum initial investment in the Fund is \$10,000. We may waive this minimum requirement at our discretion and in certain circumstances may reject an application. Please refer to Section 8 on how to apply.

You may add to your investment at any time. The minimum additional investment is \$1,000.

! You should read the important information about Making an additional application, About your application money, Incomplete or rejected application forms, Regular monthly investment plan, Amending your investor details, Valuations, Instructions received via email, Transferring units, Privacy and your personal information and Anti-Money Laundering & Counter Terrorism Financing Act 2006 before making a decision. Go to Section 2 How the Fund works of the Additional Information to the Product Disclosure Statement at www.gsfm.com.au. The material relating to these matters may change between the time you read this PDS and the day when you acquire the product.

#### Withdrawing

You may redeem some or all of your units by either mailing or emailing a completed Withdrawal Form, which can be downloaded from our website, or send us your written instructions. The minimum withdrawal amount is \$1,000 or your investment balance if it is less than \$5,000. Requests to withdraw must be signed by the appropriate authorised signatories.

Withdrawals will be paid to your nominated Australian **Bank Account** (being an account with an Australian Authorised Approved Deposit Taking Institution (which includes a building society and credit union)) usually within five business days. However, the Scheme's Constitution allows us up to 21 days to pay withdrawal requests in certain circumstances.

There may be circumstances, such as a freeze on withdrawals or if the Scheme becomes illiquid (as defined in the Corporations Act), where your ability to withdraw your investment from the Fund is restricted and you may not be able to withdraw some or all of your investment within the usual period on request.

! You should read the important information about Making a withdrawal, Restrictions on withdrawing your investment and If the Fund becomes illiquid before making a decision. Go to Section 2 How the Fund works of the Additional Information to the Product Disclosure Statement at www.gsfm.com.au. The material relating to these matters may change between the time you read this PDS and the day when you acquire the product.

#### **Processing**

The cut-off time each business day for receiving an application or withdrawal request is 2pm Sydney time. If we receive your application or withdrawal request by 2pm Sydney time we will process the transaction using that day's unit price. Requests received on or after the cut-off time or on a non business day will generally be effective the next business day.

If we receive an invalid or incomplete application or withdrawal request, the transaction request will be processed using the unit price applying on the business day we receive the correct documentation. The cut-off time of 2pm Sydney time still applies.

#### Indirect investors

We authorise the use of this PDS for investors who wish to access the Fund indirectly through an Investor Directed Portfolio Service (IDPS), IDPS like scheme or a nominee or custody service (collectively referred to as 'master trust or wrap accounts').

If you invest in the Fund through an IDPS, you should note that some information in this PDS may be relevant only for direct investors. This includes information relating to cut-off times for investing, processing times, and the time frame for payment of distributions as well as Fund reporting and investor notices.

! You should read the important information about Indirect investors before making a decision. Go to Section 2 How the Fund works of the Additional Information to the Product Disclosure Statement at www.gsfm.com.au. The material relating to these matters may change between the time you read this PDS and day when you acquire the product.

#### **Distributions**

The Fund aims to pay any distributions annually following the end of June each year. The Fund's unit price will generally fall after each distribution to reflect the distributions. The distribution amount will vary between distribution periods and is not guaranteed. There may be circumstances when a distribution is not made by the Fund and circumstances when a special distribution is made outside of the usual distribution periods.

The distributions you receive are generally assessable income and can be made up of income and capital gains generated by the Fund. We calculate the distribution based on the Fund's net income at the distribution date divided by the number of units on issue. The amount you receive for each distribution will depend on the number of units you hold in the Fund at the end of the distribution period.

You can choose to have your distributions:

- automatically re-invested. There is no buy/sell spread on distributions that are reinvested. The additional units will be issued using the unit price applicable immediately after the distribution; or
- you may have your distribution directly credited to your nominated Australian Bank Account.

# 3 Benefits of investing in the Fund

#### Significant features

The Fund is an actively managed, small-to-mid capitalisation global equity strategy. The investment strategy is designed to identify sustainable growth trends, and the resulting winning stocks. Sustainable growth trends means durable, long-term structural changes that result in growth investment opportunities ('Areas of Interest' or 'AOI').

Munro utilises its four step proprietary investment process to generate a focused investment universe and filters these ideas Areas of Interest into a concentrated portfolio of investments. Munro's investment process is detailed in the Additional Information to the Product Disclosure Statement in section 1 **About GSFM Responsible Entity Services Limited**.

The Fund will generally invest in listed global equities, with a market capitalisation of greater than USD 250 million and less than USD 30 billion, and cash equivalent instruments. The Fund is index unaware and there are minimal regional and sector constraints.

#### Significant benefits

Benefits of investing in the Fund include:

**Diversification:** Munro's professional and active management of global small-to-mid capitalisation companies can add diversification across geography, size and sector when added to your existing portfolio.

Access to investment opportunities: With thousands of global small and medium capitalisation (SMID) companies available, many are misunderstood or overlooked by investors, Munro, via its investment management team and investment process, aims to seek out and invest in some of the most innovative and fastest growing SMID companies in the world today.

Access to an experienced investment management team: Munro's investment management team has a proven track record in running global growth equity mandates since 2005, with a time tested investment process which aims to deliver attractive long term returns. Munro runs a partnership structure to ensure long term alignment of its staff.

**Risk management:** Munro deploys a time-tested risk management system with vigilant stop losses and rigorous reviews. Munro carefully reviews the fund's positioning size and diversification.

**Governance** of the Fund in accordance with its Constitution and the Corporations Act.

! You should read the important information about the Fund before making a decision. Go to Section 3 **Benefits of investing in the Fund** of the Additional Information to the Product Disclosure Statement at www.gsfm.com.au. The material relating to these matters may change between the time you read this PDS and the day when you acquire the product.

# 4 Risks of managed investment schemes

All investments carry risk. Different investment strategies carry different levels of risk depending on the assets that make up the strategy. Usually assets with the highest long term returns may also carry the highest levels of short term risk.

While Munro's disciplined investment approach aims to generate returns exceeding that of the Benchmark, it is important that you carefully consider the risks of investing in the Fund to understand that:

- · the value of your investment will vary;
- the level of returns will vary, and future returns may differ from past returns:
- returns are not guaranteed, and you may lose some of your money; and
- laws affecting registered managed investment schemes may change in the future

**WARNING:** The appropriate level of risk for you will depend on a range of factors including your investment goals, your age, your investment time frame, where other parts of your wealth are invested and your level of risk tolerance.

The significant risks for the Fund include but are not limited to:

Class risk – The Fund has been established as a separate class of units in the Scheme. The Constitution provides that the assets are held on trust for the investors. There is a risk that investors of different classes, such as the Fund, may be exposed to liabilities of another class of units and they could lose some or all of their investment in the Fund. There is also a risk that in the event of an insolvency, the assets of the Fund could be made available to creditors of another class of units in respect of the Scheme.

Company specific risk — The value of the investment in a company may vary because of changes to management, changes to its financial or operating circumstances, actions of regulators or competitors or changes to the market environment the company operates in. These factors may cause a company's share price to perform differently to that of the broader market. The Fund may therefore underperform the market and/or its peers due to its company specific exposures. The Investment Manager aims to reduce these risks by conducting thorough analysis and research of the Fund's investments.

**Concentration risk** – The Fund will hold a concentrated portfolio of 20 - 40 securities which may result in the Fund's returns being dependent on the returns of individual companies. This has the potential to increase the gains or losses and volatility of returns for investors. It may also result in the Fund's returns differing significantly from those of its Benchmark.

Currency risk — The Fund will predominantly be investing in international equities and the assets of the Fund will be denominated in a variety of foreign currencies; the exchange rates of those currencies compared to each other and the Australian dollar may change over time. Any changes to exchange rates will affect the Fund when its assets are valued in Australian dollars. For example, a change in the value of the Australian dollar relative to other currencies may negatively impact the value of an investment in the Fund. No management of the foreign currency exposure relative to the Australian dollar is undertaken for the Fund.

Cyber security risk — There is a risk that the information technology systems used by us and our service providers when managing and operating the Fund may expose the Fund to potential cyber security breaches including but not limited to unauthorised access to and/or erroneous use of proprietary information, unit holder's personal information or Fund data.

**ESG risk** - Securities selected for inclusion in the Fund may not always exhibit positive or favourable ESG characteristics and may shift into and out of favour depending on market and economic conditions. Investors may also differ in their views of what constitutes positive and negative ESG characteristics. As a result, the Fund may invest in sectors and/or issuers that do not reflect the belief and values of any particular investor.

Fund risk – Risks particular to the Fund include the risk that it could be terminated, the fees and expenses could change, GRES could be replaced as Responsible Entity, Munro could be replaced as Investment Manager and/or its portfolio managers could change. There is also a risk that investing in the Fund may give different results from holding the underlying assets because of income or capital gains accrued in the Fund at the time of investing and the consequences of investment and withdrawal by other investors. You could receive back less than you invested and there is no guarantee that you will receive any income. Investment in the Fund is governed by the terms of the Scheme's Constitution and these terms may be changed by a special resolution passed by investors (i.e. passed by 75% of the investors who vote in person or by proxy). This means that the terms and conditions may change, even though you may vote against any changes. GRES aims to keep Fund risk to a minimum by monitoring how the various risks may impact on the Fund and by acting in the unit holders' best interest as a whole.

**Interest rate risk** – Changes in interest rates can have a positive or negative impact directly or indirectly on investment values or returns.

International investments risk – Investing in international securities poses additional risks. The performance of international securities can be adversely affected by the different political, regulatory and economic environments in countries where the Fund invests, and fluctuations in foreign currency exchange rates may also adversely affect the value of foreign securities. In addition, the Fund may invest in securities in emerging markets which are typically more volatile than developed markets. Potentially adverse political, economic, legal and tax, or social conditions in those markets may affect the Fund's investment returns.

Investment Manager risk — The success of the Fund depends on the competency of the Investment Manager and its ability to identify investment opportunities which achieve the Fund's investment objective. Like any fund, this is dependent on the skills of the Investment Manager's personnel, quantitative analysis and research activities undertaken by the Investment Manager and on historical relationships between stocks acting in a manner which is consistent with the Investment Manager's analysis, over time. If the Investment Manager does not exercise an adequate level of skill, including in the interpretation of the data, the investment process is flawed or inaccurate or any of the historical relationships on which the strategy is based break down, this may cause losses to the Fund.

**Key person risk** – The loss of key personnel from the Investment Manager of the Fund may adversely affect the Fund's performance. Munro's partnership structure is designed to retain key personnel through all partners having ownership in the business.

**Liquidity risk** – Liquidity risk is the risk that:

- it may be difficult to realise within a reasonable time frame the full value of particular securities in which the Fund is invested because of market conditions or liquidity issues with respect to the specific securities; or
- the Scheme itself may become illiquid. This could have a detrimental
  effect on the value of the investments, or may impact an investor's ability
  to withdraw from the Fund.

We closely monitor cash levels in the Fund to manage this risk and ensure that there is adequate liquidity to meet the needs of investors in ordinary circumstances.

Market risk – Changes in legal, tax and economic conditions, social and/or political events, investor sentiment and market variables such as interest rates and exchange rates can all influence (negatively or positively) the value of the Fund's investments.

**Operational risk** – The Fund's day to day operations may be adversely affected by circumstances beyond the reasonable control of the Responsible Entity, such as failure of technology or infrastructure, or natural disasters.

**Regulatory risk** – The risk that a change in government policies (including taxation), laws and regulations may adversely affect the value of an investment in the Fund or its underlying assets.

**Service provider risk** – The risk that third party service providers engaged by the Responsible Entity to provide certain services to the Fund including for example, administration, custody and valuation services, do not properly perform their obligations and duties and cause harm to the Fund.

**Settlement risk** - The risk is the possibility that one or more parties will fail to deliver on the terms of a contract at the agreed-upon time. Failed or delayed settlements can occur due to a counterparty default or caused by timing differences between parties.

**Small company risk** - Smaller companies may be less liquid and their values more volatile and harder to accurately ascertain than larger companies. Company disclosure may also be less transparent and their business models may be less diversified and robust to changes in management or operating environment.

Withdrawal risk – If a situation occurs where the assets that the Fund invests in are no longer able to be readily bought and sold, or market events reduce the liquidity of a security or asset class, there is a risk that we may not meet the generally applicable timeframe for withdrawal requests, may suspend withdrawals or may deem the Scheme illiquid.

# 5 How we invest your money

You should consider the likely investment return, risk and your investment time frame when choosing to invest in the Fund.

Munro Global Growth Small & Mid Cap Fund – Class A units			
Investment return objective	The investment return objective of the Fund is to maximise long term capital appreciation, by investing primarily in a concentrated long-only portfolio of global growth oriented small and medium capitalisation companies. The Fund aims to achieve a return (after fees) exceeding the MSCI ACWI SMID CAP Index (Net) in \$A over a rolling 5 to 7 year period.  The Fund is not intended to replicate the index.		
Minimum suggested time frame for holding investment	At least 5 years. Please note this is a guide only, not a recommendation.		
Benchmark	Performance is referenced to the MSCI ACWI SMID CAP Index (Net) in \$A		
Description of Fund	The Fund is designed for investors seeking a long term exposure to a concentrated portfolio of high quality global growth oriented small and medium capitalisation equities with the potential for capital gains. The Fund may suit investors who are prepared to accept the risks of the Fund set out in Section 4 'Risks of managed investment schemes'.		

The Fund will invest in 20 to 40 listed equities from around the world, across a range of industries and countries, with a market capitalisation of greater than USD 250 million and less than USD 30 billion, and is permitted to invest up to 10% of net asset value in initial public offering securities. Munro will focus on identifying and investing in global companies that have the potential to grow at a faster rate and a more sustainable basis than the overall market.

The base currency of the Fund is the Australian dollar (AUD). No management of the foreign currency exposure relative to the Australian dollar is undertaken for the Fund.

Asset classes and asset		Minimum **	Maximum **			
allocation ranges	Cash * Global Equities **	0% 90%	10% 100%			
	0 1	* Including cash equivalent securities.  ** The investment guidelines provide an indication of the intended holdings in the Fund and may be higher or lower from time to time.				
Risk level	high risk of the value	Very High  Compared to an investment in funds that have invested in assets such as fixed interest or cash there is a relatively high risk of the value of your investment going down in any year. See Section 4 Risks of managed investment schemes for further information on the risks of an investment in the Fund.				
Fund performance	Due to the historical	Please see www.gsfm.com.au for information about the Fund's performance, including performance history.  Due to the historical nature of performance information and the volatility of returns, past returns are not a reliable indicator of future returns.				
Changes to Fund details	asset allocation range	s and currency strategy, w	nd and to change the Fund's investment return objective, benchmark, thout prior notice in some instances. We will inform you of any materia Fund communication or as otherwise required by law. Information in			

! You should read the important information about **How we invest your money**, **Permitted investments**, **Borrowing**, **Risk management and monitoring** and **Labour**, **environmental**, **social and ethical considerations** before making a decision. Go to Section 5 **How we invest your money** of the Additional Information to the Product Disclosure Statement at www.gsfm.com.au. The material relating to these matters may change between the time you read this PDS and the day when you acquire the product.

www.gsfm.com.au. A paper copy of any updates will be provided free of charge on request.

this PDS that is not materially adverse to investors may be updated by us and will be available on our website

#### 6 Fees and costs

#### Did you know?

Small differences in both investment performance and fees and costs can have a substantial impact on your long terms returns.

For example, total annual fees and costs of 2% of your account balance rather than 1% could reduce your final return by up to 20% over a 30 year period (for example, reduce it from \$100,000 to \$80,000).

You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and

You may be able to negotiate to pay lower fees. Ask the Fund or your financial adviser.

# To find out more

If you would like to find out more or see the impact of the fees based on your own circumstances, the **Australian Securities and Investments Commission** (ASIC) MoneySmart website (www.moneysmart.gov.au) has a manage funds fee calculator to help you check out different fee options.

The managed funds fee calculator can also be used to calculate the effect of fees and costs on account balances.

WARNING: You should read all the information about fees and costs because it is important to understand their impact on your investment. If you are investing in the Fund via an IDPS operator, you will need to consider the fees and other costs of the IDPS when calculating the total cost of your investment.

WARNING: If you consult a financial adviser you may also pay an additional fee that will be set out in the Statement of Advice between you and the financial adviser.

WARNING: New Zealand investors should seek their own advice on the New Zealand taxation law implications of their investment.

#### Fees and cost summary

This section shows fees and other costs that you may be charged. These fees and costs can be paid directly from your account or deducted from your investment returns. This information can be used to compare costs between different simple managed investment schemes.

Taxes are set out in Section 7 How managed investment schemes are taxed of the Additional Information to the Product Disclosure Statement at www.gsfm.com.au.

# Munro Global Growth Small & Mid Cap Fund - Class A units

Munro Global Growth Small & Mid Cap Fund – Class A units						
Type of fee or cost 1	Amount	How and when paid				
Ongoing annual fees and costs <sup>3</sup>						
Management fees and costs The fees and costs for managing your investment 1.2.3	Estimated to be 1.10% p.a. of the NAV of the Fund, comprised of:  1. A management fee of 1.10% p.a. of the NAV of the Fund <sup>2</sup> ;  2. Estimated indirect costs of 0.00% p.a. of the NAV of the Fund; and  3. Estimated abnormal costs of 0.00% p.a. of the NAV of the Fund	<ol> <li>The management fee is calculated and accrued daily in the NAV per unit and paid monthly in arrears. This fee is payable on the last business day of each calendar month. The amount of this fee can be negotiated.</li> <li>Indirect costs are paid out of the Fund's assets as and when incurred. Indirect costs are reflected in the NAV per unit and are not charged separately to an investor.</li> <li>Abnormal costs are paid out of the Fund's assets as and when incurred.</li> </ol>				
Performance fees Amounts deducted from your investment in relation to the performance of the product	Estimated to be 0.45% p.a. of the NAV of the Fund. <sup>4</sup>	The performance fee is calculated as 15% of the Excess Return per Class A unit for the relevant Calculation Period multiplied by the number of Class A units on issue at the end of that Calculation Period less the Equalisation Reserve ( <b>Accrued Performance Fee</b> ) plus any Crystallised Performance Fee.  The performance fee is calculated each Business Day and accrued daily in the unit price and paid to the Responsible Entity within 30 days of the end of the Calculation Period in arrears from the assets of the Fund. <sup>4</sup>				
<b>Transaction costs</b> <sup>3</sup> The costs incurred by the scheme when buying or selling assets	Estimated transaction costs of 0.12% p.a. of the NAV of the Fund. <sup>5</sup>	Transaction costs generally arise when the value of the assets of the Fund are affected by the day-to-day trading of the Fund and are paid out of the assets of the Fund as and when incurred.				
Member activity related fees and costs (fees for services or when your money moves in or out of the scheme) <sup>3</sup>						
Establishment fee The fee to open your investment	Nil	The Fund does not charge an establishment fee				
Contribution fee The fee on each amount contributed to your investment	Nil	The Fund does not charge a contribution fee				
Buy-sell spread <sup>3</sup> An amount deducted from your investment representing costs incurred in transactions by the scheme	there is an application for or a	Buy-sell spreads apply to the Fund. As at the date of this PDS, a buy spread of 0.15% is charged on each application and a sell spread of 0.15% is charged on each withdrawal. The buy-sell spread is reflected in the buy price and sell price respectively for units in the Fund and is not separately charged to the investor.				
Withdrawal fee The fee on each amount you take out of your investment	Nil	The Fund does not charge a withdrawal fee				
Exit fee The fee to close your investment	Nil	The Fund does not charge an exit fee				
Switching fee The fee for changing investment options	Nil	The Fund does not charge switching fees				

- 1. See Section 6 **Fees and costs** of the Additional Information to the Product Disclosure Statement available at www.gsfm.com.au, for further details on fees and costs that may be payable. All fees and costs set out in this section are inclusive of GST and any applicable stamp duty, less any applicable input tax credits and reduced input tax credits and are shown without any other adjustment in relation to any tax deduction available to the Responsible Entity.
- 2. The amount of this fee can be negotiated if you are a wholesale client under the Corporations Act. Please refer to **Differential fees** in Section 6 **Fees and costs** of the Additional Information to the Product Disclosure Statement available at www.qsfm.com.au.
- 3. All estimates of fees and costs in this section are based on information available as at the date of this PDS. All fees reflect the Responsible Entity's reasonable estimates of the typical fees for the current financial year (adjusted to reflect a 12 month period). As the Fund is newly established, these costs reflect the Responsible Entity's reasonable estimate at the date of this PDS of costs that will apply for the current financial year (adjusted to reflect a 12 month period). Please refer to Section 6 Fees and costs of the Additional Information to the Product Disclosure Statement available at www.gsfm.com.au.
- 4. As the Fund is newly established, the performance fee reflects the Responsible Entity's reasonable estimate at the date of this PDS of the performance fee that will apply for the current financial year (adjusted to reflect a 12 month period). The reasonable estimate of the prospective performance fee has been calculated based on an outperformance of the Performance Hurdle of 3% (adjusted to reflect a 12 month period). The performance fee is only payable if the performance fee exceeds both the High Watermark and the Performance Hurdle for the relevant Calculation Period. Past performance is not a reliable indicator of future performance. A performance fee is not always payable. The actual performance fee payable (if any) will depend on the performance of the Fund over the relevant Calculation Period. See Calculation of the performance fee in the Additional explanation of fees and costs section of the Additional information to the Product Disclosure Statement for a dollar worked

- example and for further information about the Calculation Period, Performance Hurdle, and High Watermark.
- 5. The transaction costs disclosed in this section are shown net of any recovery received by the Fund from the buy-sell spread charged to transacting unitholders. Please refer to Section 6 Fees and costs of the Additional Information to the Product Disclosure Statement available at www.gsfm.com.au, for further details.
- 6. In estimating the buy-sell spread, the Responsible Entity has assumed that the applications or withdrawals are made during normal market conditions, as in times of stressed or dislocated market conditions (which are not possible for the Responsible Entity to predict) the buy-sell spread may increase significantly and it is not possible to reasonably estimate the buy-sell spread that may be applied in such situations. The Responsible Entity may vary the buy-sell spreads from time to time, including increasing these costs without notice when it is necessary to protect the interests of existing investors and if permitted by law. The updated information will be disclosed on our website. Please refer to Section 6 Fees and costs of the Additional Information to the Product Disclosure Statement available at www.gsfm.com.au for further

#### Example of annual fees and costs

This table gives an example of how the ongoing annual fees and costs for the Fund can affect your investment over a one year period. You should use this table to compare the product with other products offered by managed investment schemes.

# Example - Munro Global Growth Small & Mid Cap Fund - Class A units Balance of \$50,000 with a contribution of \$5,000 during year 1

Contribution Fees	Nil	For every additional \$5,000 you put in, you will be charged \$0.
PLUS Management fees and costs 3,4,5	1.10% p.a. of NAV of the Fund	And, for every \$50,000 you have in the Fund, you will be charged or have deducted from your investment \$550 each year.
PLUS Performance fees 4,6	0.45% p.a. of NAV of the Fund	And, you will be charged or have deducted from your investment \$225 in performance fees each year.
PLUS Transaction costs 3,4	0.12% p.a. of the NAV of the Fund	And, you will be charged or have deducted from your investment \$60 in transaction costs
EQUALS Cost of the Fund		If you had an investment of \$50,000 at the beginning of the year and you put in an additional \$5,000 during that year, you would be charged fees and costs of:
		\$835 <sup>2,3,4</sup>
		What it costs you will depend on the investment option you choose and the fees you negotiate.

- 1. The additional management fees and costs will be on a pro-rata basis and will vary depending on when you have made the additional investment during the year. This example is prescribed by the Corporations Act, and the example assumes that the \$50,000 is invested for the entire year and that the \$5,000 contribution occurs on the last day of the year, so that the management fees and costs are calculated using the \$50,000 balance only. This example also assumes that the value of your investment remains the same during the year. Please note that this is just an example. In practice, an investor's actual investment amount will vary daily and the actual fees and costs we charge are based on the value of the Fund which also fluctuates daily.
- 2. Additional fees and costs may apply. A buy-sell spread may also apply to investments into and withdrawals from the Fund, which is not taken into account in this example. Please refer to Section 6 Fees and costs of the Additional Information to the Product Disclosure Statement available at www.gsfm.com.au, for further details.
- 3. All estimates of fees and costs in this section are based on information available as at the date of this PDS. All fees reflect the Responsible Entity's reasonable estimates of the typical fees for the current financial year. As the Fund is newly established, the costs reflect the Responsible Entity's reasonable estimates at the date of this PDS of those costs that will apply for the current financial year (adjusted to reflect a 12 month period). The transaction costs figure disclosed in this section is net of estimated transaction costs for which the Responsible Entity reimburses the Fund out of the buy-sell spread charged to transacting investors. Please refer to the **Additional** explanation of fees and costs section of the Additional information to the Product Disclosure Statement for more information on fees and costs that may be payable.
- 4. All fees and costs are inclusive of GST and any applicable stamp duty, less any applicable input tax credits and reduced input tax credits and are shown without any other adjustment in relation to any tax deduction available to the Responsible Entity
- 5. The amount of the management fee may be negotiated if you are a wholesale client pursuant to the Corporations Act. For further information refer to **Differential fees** in Section 6 **Fees and costs** of the Additional Information to the Product Disclosure Statement available at www.gsfm.com.au.
- 6. As the Fund is newly established, the performance fee reflects the Responsible Entity's reasonable estimate at the date of this PDS of the performance fee that will apply for the current financial year (adjusted to reflect a 12 month period). The reasonable estimate of the prospective performance fee has been calculated based on an outperformance of the Performance Hurdle of 3% (adjusted to reflect a 12 month period). The performance fee is only payable if the performance fee exceeds both the High Watermark and the Performance Hurdle for the relevant Calculation Period. Past performance is not a reliable indicator of future performance. A performance fee is not always payable. The actual performance fee payable (if any) will depend on the performance of the Fund over the relevant Calculation Period. See Calculation of the performance fee in the Additional explanation of fees and costs section of the Additional Information to the Product Disclosure Statement for a dollar worked example and for further information about the Calculation Period. Performance Hurdle, and High Watermark.

Estimated and/or historical fees and costs may not be an accurate indicator of the fees and costs you may pay in the future.

# Additional explanation of fees and costs

We may elect to change the fees and costs outlined in this section (e.g. due to changes in economic conditions and size of the Fund) without investor consent. We will provide you at least 30 days written notice of any proposed increase in these or other fees.

! You should read the important information about **Fees and costs** before making a decision. Go to Section 6 **Fees and costs** of the Additional Information to the Product Disclosure Statement at www.gsfm.com.au. The material relating to these matters may change between the time when you read this PDS and the day when you acquire the product.

# 7 How managed investment schemes are taxed

**WARNING:** Investing in managed funds is likely to have tax consequences. Before investing in the Fund, you are strongly advised to seek professional tax advice that takes account of your particular circumstances.

Managed funds generally distribute all of their income each year so that the fund is not subject to tax. Managed funds do not pay the tax liability on behalf of Australian resident investors. As an investor, you will be assessed for tax on your share of the income and capital gains generated by the Fund. In normal circumstances, you should allow for some income and/or capital gains to be generated each year.

! You should read the important information about **How managed** investment schemes are taxed before making a decision. Go to Section 7 **How managed investment schemes are taxed** of the Additional Information to the Product Disclosure Statement at www.gsfm.com.au. The material relating to these matters may change between the time you read this PDS and the day when you acquire the product.

# 8 How to apply

- 1. Read this PDS together with the Additional Information to the Product Disclosure Statement available from www.gsfm.com.au.
- 2. If you are a direct investor complete all sections of the Application Form available from www.gsfm.com.au or by calling us on 1300 133 451. Information about how to complete the Application Form and payment details and methods are available with the Application Form. If you are an indirect investor, you must complete the documentation your IDPS operator requires.
- 3. As part of the application process we are required by law to verify your identity before accepting your application. Please refer to the Anti- Money Laundering and Counter Terrorism Act information included with your Application Form.
- 4. To comply with the FATCA and CRS requirements, we will collect additional information from you and will disclose such information to the Australian Taxation Office. This information may be shared with revenue authorities in other jurisdictions under the various exchange of information agreements that Australia has entered into with other jurisdictions. For more information on FATCA and CRS refer to How managed investment schemes are taxed in the Additional Information to the Product Disclosure Statement.
- Return your completed and signed Application Form and the other documents requested to us with your cheque (if paying by cheque) marked not negotiable and made payable to 'Munro Global Growth Small & Mid Cap Fund – Name of Applicant' to: Apex Fund Services – Unit Registry GPO Box 4968, Sydney NSW 2001

Or you may pay by direct debit, BPAY or electronic funds transfer (EFT).

If you are paying by direct debit, we require you to complete and sign the Direct Debit section of the Application Form. This provides us with the authority to debit your account. Please ensure you have read the terms of the Direct Debit Service Agreement in Section 9 of the Additional Information to the Product Disclosure Statement available at www.gsfm.com.au. It may take up to three business days for your application monies to clear from the date we issue a direct debit request to your bank. We will not issue units until your application monies have cleared. Direct debit requests can only be made from an Australian bank account.

If paying by BPAY please remit your application amount quoting your Customer Reference Number (**CRN**) and the BPAY biller code for the Fund. Your CRN will be issued to you as part of the online application process, or you can obtain your CRN and the Fund biller code by calling us on 1300 133 451 or emailing us at registry@apexgroup.com.

If paying by EFT please deposit into the bank account specified on the Application Form.

We are not bound to accept an application and accept no responsibility for applications that have been sent to an incorrect address. You are responsible for ensuring that you use the correct contact details and accept that if you use incorrect address details your application may be delayed or not processed.

# Cooling off period

If you are a retail investor (as defined in the Corporations Act) you have a 14 day 'cooling off period' commencing on the earlier of the end of the fifth day after we issue the units to you or within 14 days from the date you receive confirmation of your transaction. If, during the 'cooling off period',

you decide that the investment does not meet your needs, then you should immediately notify us. If you exercise your cooling off rights, we will return your money to you and no fees will apply. The amount you receive will reflect any market movement up or down which means there may be taxation implications for you. We will also deduct any tax or duty incurred and a reasonable amount for transaction and administration costs. As a result, the amount returned to you may be less than your original investment.

The cooling off period does not apply if you invest in the Fund indirectly via a wrap account or master trust. You should seek advice from your financial adviser or IDPS operator about the cooling-off rights (if any) that might apply to your investment in your IDPS.

#### **Complaints resolution**

We have procedures in place to handle any enquiries or complaints from you as quickly and smoothly as possible. If you have a complaint or enquiry, please call Apex Fund Services on 1300 133 451 or email registry@apexgroup.com.

We will acknowledge your complaint within one business day of receipt of the complaint and will address your complaint within 30 days of receipt. If we are unable to address your complaint in this time we will inform you of the reasons for the delay. If we do not address your complaint within 30 days of receipt and an extension of time has not been agreed or you are not satisfied with our response, you may refer it to the Australian Financial Complaints Authority (AFCA) of which we are a member. AFCA is the external dispute resolution scheme for complaints involving financial services and products.

Contact details for AFCA are as follows:

Australian Financial Complaints Authority

Address: GPO Box 3 Melbourne VIC 3001 Telephone: 1800 931 678 Website: www.afca.org.au

#### 9 Other information

#### **Additional disclosure information**

The Fund has certain regular reporting and continuous disclosure obligations pursuant to the Corporations Act. All continuous disclosure notices are available on our website at www.gsfm.com.au.

Copies of the following documents can be obtained free of charge from us, upon request:

- the Fund's most recently lodged Annual Report;
- any Half Year Report lodged with ASIC after the lodgement of the latest Annual Report and before the date of this PDS;
- any continuous disclosure notices given by the Fund after lodgement of the latest Annual Report and before the date of this PDS; and
- · our Unit Pricing Policy.

Copies of documents lodged with ASIC may be obtained from, or inspected at, an ASIC office.

#### Related party transactions and conflicts of interests

We may appoint any of our related entities to provide services or perform functions in relation to the Fund. Any such services will be provided on terms that would be reasonable if the parties were dealing at arm's length and for reasonable remuneration. GSFM Pty Limited (**GSFM**) (ABN 14 125 715 004) is the distributor of the Fund. GSFM is a related party of GRES and its appointment was made on an arm's length basis. The Investment Manager of the Fund, Munro Partners, is a related party of GRES. GRES pays reasonable remuneration to Munro on arm's length commercial terms.

In the course of managing the Fund we may face conflicts in respect of our duties in relation to the Fund, related funds and our own interests. GRES and Munro have established internal policies and procedures to ensure that any conflicts of interest arising in relation to the Fund are adequately identified and appropriately managed. Any conflicts of interest that may arise will be dealt with fairly and reasonably and in accordance with the law, ASIC policy and GRES's and Munro's conflicts of interests policies.